



A SIMPLE SOLUTION TO YOUR CASH FLOW NEEDS!

More and more, companies in almost every industry are discovering the fast, convenient solution to their cash flow needs in factoring.

WE BUY:

- **Accounts Receivable**
- **Invoices**
- **Purchase Orders**
- **Letters of Credit**



THE FUNDING SOURCE NETWORK

“HELPING SMALL BUSINESSES SUCCEED”



THE CASH FACTOR

Converting accounts receivable into cash on hand is quickly becoming one of the preferred ways to provide immediate cash flow for your business. This simple process is called factoring.

You sell your accounts receivable to an investment company called a factor and receive cash immediately, while the factor collect the invoices owed to you. With factoring, you retain complete control and ownership of your company, and you get the cash you need to operate.

A PROFIT TOOL

Factoring gives you a valuable business management technique. You get the cash you need now to:

- Meet current expenses including payroll and other operating costs
- Fund Expansion and growth
- Purchase additional inventory to increase sales volume and profits
- Respond immediately to seasonal demands and opportunities

A NO DEBT SOLUTION

Unlike borrowing money to meet cash flow needs, factoring does not create debt. "Getting a loan" increases your ultimate expenses by the amount of interest, and reduces the bottom-line value of your company.

Loans also require collateral limited by your hard assets. Factoring is NOT a loan, so there is no debt to repay. Your balance sheet is more attractive and your financial position is strengthened.

A SIMPLE PROCESS

The factoring process is straight – forward and uncomplicated. The first step is a basic review of your accounts receivable. After the initial paperwork is completed, we activate our national network of factors, searching for the best possible match. Once approved, most companies receive their cash within 48 hours.

WHERE ARE THE BANKS SENDING THE BORROWERS?

To FACTORS...where your credit is as good as your customers.

You can offer goods or services on credit terms of 30 days or more and still get paid as soon as you send out your invoices. You can receive immediate cash by selling us your accounts receivable.

As a businessperson, you've long recognized the value of your accounts receivable. Although it represents security, it falls critically short of being "money in the bank" ... when it comes time to finance your new orders.

SO, HOW CAN WE HELP?

The Funding Source Network provides small businesses with the consultancy services needed to find the working capital required to run their business at optimum levels.

Call 408 294 8736